[Most Valuable Protein in Foodservice]



Sales: BEEF **DRIVES**^{1,2} greater overall profit dollars

The

as diners tend to order more appetizers, sides, desserts and alcohol

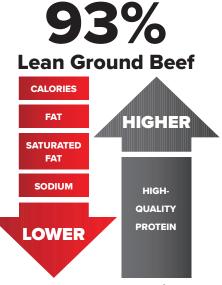
70%

of operators say steak on the menu increases traffic

> of operators say increased demand for the product is why they've increased ground beef volume²

Sustenance:

BEEF



Than Meat Substitutes



Funded by Beef Farmers and Ranchers

	Calories (kcal)	Total Fat (g)	Saturated Fat (g)	Cholesterol (mg)	Sodium (mg)	Total Carb (g)	Protein (g)
Ground Beef 80% Lean, 4 oz, raw⁵	290	23	9	80	75	0	19
Ground Beef 93% Lean, 4 oz, raw ⁶	170	8	3.5	70	75	0	24
Ground Beef 96% Lean, 4 oz, raw ⁷	150	4.5	2	70	75	0	25
Soy-Based Burger, 4 oz, raw ⁸	240	14	8	0	370	9	19
Pea-Based Burger, 4 oz, raw ⁹	250	18	6	0	390	3	20

2016 Chef and Beef Value Study (Datassential) 2. 2019 Technomic Volumetric Study 3. Climate Watch Data. Agriculture. Found on https:// Climate watch bata, Agricultule: - totho of https:// www.climatewatchdata.org/sectors/agricul-ture?emissionType=136&emissions:Country=EUU&-filter=#drivers-of-emissions; FAO-STAT. Emissions intensities. Found on http://www.fao.org/faostat/ en/#data/FI

Database – Food and agricultural data. Available at: http://www.foo.org/faostat/en/#home accessed December 6, 2019

Sustainability: Beef is more sustainable

than ever

The U.S. has had the LOWEST beef emissions intensity in the world since 1996.³

Globally, it takes 2.66 cattle to produce the same amount of beef that comes from **JUST ONE ANIMAL IN THE U.S.**⁴

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- USDA Ground Beef Calculator:

https://ndb.nal.usda.gov/ndb/beef/show www.impossiblefoods.com/burger/ https://fdc.nal.usda.gov/fdc-app.html#/ food-details/797991/nutrients

Standard Reference for beef. NDB# 23572 https://ndb.nal.usda.gov/ndb/search/list USDA National Nutrient Database for Standard Reference for beef. NDB# 23472 https://ndb.nal.usda.gov/ndb/search/list